# **Management Team**

## Balakrishnan V. — Chairman

He is popularly called as "Vidya Ratna", Mr. Balakrishnan is Chairman of Inspire India Properties Ltd. He has Degree in Business Administration, Diploma in Hotel Management and Catering Technology. He is the chief mentor at the Leaders Academy for Personal Success (LAPS).

He is conducting very dynamic programs on total personality development called "Leaders" academy for peroneal Success in Bangalore, Mumbai, Baroda, Chennai, Cochin, Mangalore, Belgaum, Hyderabad etc. He is voted as the best speaker for the year 2002 and also has won the best imprompto speaker for the year 2003.

He Conducts training programs in the corporate on improving effectiveness & leadership skills and has addressed more than 90 Colleges, Schools and Universities on topics like "Memory, Study Skills and Graphology".

He is the only speaker who has trained people in six different languages. Till date he has spoken to in excess of 10,00,000 people and trained more than 30,000 participants throughout the country from all walks of life.

### Sharan C. Patil — Managing Director

Mr. Sharan is an accomplished executive and an identified expert in Total Financial Investments Planning (TFIP) and Portfolio Management (PM). Also an experienced trainer, he has trained more than 10,000 people till date in major Indian cities and towns. He frequently conducts transformational training programs with well known corporate and Govt. organizations. His trainings are focused on effective financial planning via variety of investment instruments such as stocks, mutual fund, commodity, forex, insurance & real estate and taxation gains.

He started his career as a Financial Analyst with ICE (International Commodity Exchange where he has managed big commodity portfolios. With his rich experience in the financial industry, he started Inspire India Financial Solutions Pvt Ltd with the aim of providing one-stop investment advice for investing in equity, mutual funds, systematic investment planning (SIP) and Total Financial Management to his clients.

Under his aegis, IIFS has bagged many prestigious finance industry awards:

All India level Awards • EMERGING STAR • Highest Sales and New Sales • Best Business Practices • Zonal Level "Highest Number of SIP

He is driven by passion to empower people to become financially independent. He and his highly qualified team takes keen interest in providing its customers with personalized investing advice into well balanced portfolio.

"Dream Big, Execute Smart, Be Honest" has been his success mantra.

### Krishnappa C. — Director

He started his chequered career in 1997 as a Project Manager with Ramanand constructions, a Bangalore based firm which deals with big commercial projects. His entrepreneurial journey started in the year 2000 when he entered into the business of large scale real estate development.

The company soon diversified to work on large Civil engineering contracts from BBMP, BDA, Railways and other high profile government authorities. Soon these agencies unanimously reconginsed.

He as a top contractor having clean and transparently managed business. He also ventured into apartment construction business through a joint venture with "North Gate Properties Pvt. Ltd." in Bangalore.

He was awarded as Best Organizer for National Level contracts by "National Level Village and Khadi Industries Board" in 2004. He is a part of Leaders academy for personal Success from the last few years.

He believes that real estate investments will play a big role in financial upliftment of Indian Middle class and it will create many job opportunities to reduce unemployment among the youth

#### Danesh I. Tadasalur — Director

He started his maiden journey to the corporate world by starting up an Agro products business in 1992 dealing in fertilizer, seeds and pesticides.

In 2002, he diversified his venture into tranding of food grains at APMC yard. In 2010, he further diversified into the trading of cattle food. He has been running the show successfully for the last 20 years now and since then there has been no looking back for Mr. Danesh I. Tadasalur.

He has also served as an vice chairman for "The Mudhol Co-Operative Bank Ltd.," Mudhol, for the period of 5 years (2003 – 2008). He is one of the advisory committee member for "Basaveshwara Co-Operative Bank Ltd.," Bagalkot & "Bilagi Urban Co-Operative Bank Ltd.," Bilagi. His personal goal is to make farmers aware of the latest tools and techniques in cultivation that will lead them to grow food in quantity and quality.

He has a vision to help farmers become financially secure and to take agricultural business in India to its next level.



"God will never stop creating people but he has stopped creating Land"



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Quote: You have a goal, we have a way!

## Why Real Estate?

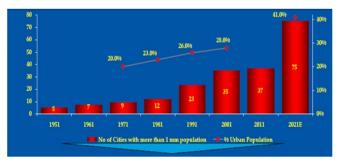
- Real Estate sector accounts for approximately 5% of India's GDP. The current size of the industry is close to USD 50 billion and the same is expected to reach a size of USD 180 billion by 2020
- The Real Estate sector is the second largest employer in the country, next to agriculture. The sector has backward and forward linkages with about 250 ancillary industries such as cement, brick, steel etc.
- High Returns expected from real estate assets in medium/long term.
- Real estate assets have provided superior risk-adjusted returns compared to assets classes.
- Current decline in real estate valuations offers attractive entry Opportunities.

### **Real Estate Growth in India**

- India has a huge young population with high disposable income.
- A quarter of the world's youth live in India.
- 54% of the Indian population is below 25 years of age. 3.
- By 2015, the net addition to the productive population (25-44 years) will be 90 million.
- Socio economic indicators like literacy, dependency ratios etc. are showing a Healthy Trend.



India witnessing sharp rise in high/middle income households, while having one of the lowest mortgage penetration rates



#### Quote:

"The Ever-increasing Population and Never-Increasing Land. creates a huge Demand-Supply Gap. There's only one way => investments on land goes 'Upwards"

## **Real Estate: A Huge Investment Opportunity**

### "Buy in Acres and Sell in Sq. Ft."

# A leading real estate company in NCR

Bought land @ less than Rs.100,000 per ACRE in mid 1990s, and is currently selling the area @ Rs.10000 / Sq.ft.

It means the cost of purchase per square feet was about Rs.2 and the price of sale per square feet is Rs.10,000.

This trend is becoming increasingly widespread across India A number of large companies in India have land bank adequate for their development plans for the next 7 to 10 years.

## Real Estate demand in tier II/III

Tier II/III cities getting increasing attention from companies looking to expand their operations

ering Tier II/III cities to avoid high real estate prices, high labor

Comments

Cities like Mysore, Coimbatore

Vishakhapatnam, Jaipur.

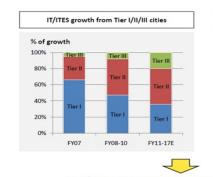
from Tier II/III cities

Chandigarh etc. likely to see

increased demand for real estate

share of growth of IT/ITES sector

· Companies increasingly



- Companies increasingly considering Tier II/III cities to avoid high real estate prices, high labour cost and infrastructure
- Cities like Mysore, Coimbatore, Vishakhapatnam, Jaipur, Chandigarh etc., likely to see increased demand for real estate.
- Nasscom estimates increasing share of growth of IT/ITES sector from Tier II/III cities.

Quote: "Buy and wait" rather than "Wait to buy"

### About us:



nspire India properties Ltd. (IIPL) has been constituted with the sole purpose of helping those who dream of hassle free investment in emerging real estate sector in India. The company provides a well structured approach and professional advice to invest in this sunrise real estate sector with minimal investment. The company gives an opportunity to its customers to witness good returns proportionate to the investment into hand-picked projects that typically one would expect after years of wait and wealth accumulation before investing in the real estate of their

Our Management team comprises of professionals with flawless track record with close to 4000+ customers. The team is backed by professionals from India's top business management school, chartered accountants (CAs), Legal Advisers, Research and Marketing professionals.

If you have a desire to multiply your wealth over the years, team up with us and allow us pave the way for you ... Know more about us or write to us about your dream to grow and your goals here.

If you are someone who has been nurturing a dream of investing into real estate with your accumulated earnings and wish to see your invested money multiply, you have landed up at the right spot. Let us start this relationship with a promise - a promise to help you realize your dream till it meets its goal of providing you financial independence in a honest, transparent and highly professional way.

Inspire India Properties Ltd. (IIPL) is a professionally managed property investment advisory which is dedicated to help its investors with hassle-free and profitable real estate investments. We would recommend you read through our investment model and send us a quick note about your requirements After all, we always like to connect with like-minded people like



## **Vision**



Designed to be the guiding star for our organization, our vision serves as a template where all aspects of our organization fit in

People

Portfolio

Create a culture which is healthy, transparent and enjoyed equally by all employees at work.

Provide our customers with the best available real estate investment options to maximize their returns in a

Create tremendous synergy and ecosystem for real estate investing while fulling their dreams and winning

To be the largest Indian mentoring network for educating people on merits of real estate investing.

Profitability Create meaningful and sustainable wealth for our stake holders while conducting ethical business. Social Helping masses fulfill their dream of attaining financial freedom leading to creation of a happy nation.

### **Mission**



- Invest in potential real estate "upfront" with the aim of creating significant and meaningful wealth for our investors.
- Work with good citizens and enable them investing into promising properties without getting exposed to the hassles and complexities of real estate buying in India.
- Investing in properties in and around developing Indian cities based on their appreciation merit and growth
- Share the profits earned from investments among the investors in proportion of their investments over next few years.
- Conduct business and grow steadily with adequate transparency.

# Concept of Smart Investing @ IIPL



Driven by the passion to help good citizens secure their future by means of investing into solid real estate projects with sizable future prospects, we offload our customers of the hassles associated with the real estate buying. Our teams work hard to identify prospective land banks on the outskirts of fast developing Indian cities. As the city limit expands due to overall urban and industrial development, these assets witnesses a steep rise in their valuation. The high returns achieved by this means are shared with our customers in the proportion of their investments with us.

With the proven track record at IIFS. Pvt. Ltd., IIPL promises its customers and investors a fair and transparent relationship. We take responsibility of identifying lands, verification of records and documents by seeking professional legal advice by certified law firms, security, conversion and development of these lands. Learning that land prices around major Indian metros have appreciated by more than 25 times in last eleven years, we constantly educate our customers

to invest with us as early as possible and with as little as they wish for maximizing their returns.



'Buy and wait" rather than "Wait to buy" has been the investment mantra of



**Quote**: Wealth Creation is your right!